



Developing Energy Technologies in the Great Lakes Region

Supporting DoD Energy Improvement Initiatives

**February 11, 2010 at the Sheraton Hotel and Conference Center
Brookfield (Milwaukee), WI**

HOSTED BY

National Defense Industrial Association (NDIA) IL-WI Chapter
National Contract Management Association (NCMA) WI Chapter
Wisconsin Procurement Institute (WPI)

GUEST SPEAKERS

Dr. Jeffrey Graves, President and CEO, C&D Technologies, Inc.
Alan S. Perlstein, Vice President-General Manager, DRS Power & Control Technologies Inc

AGENDA

4:30pm Registration
5:30pm Reception and Networking
6:30pm Dinner
7:00pm Program

REGISTRATION FEES

NDIA – NCMA Members \$50
General Public \$65
Government \$40

*Updated information and registration are available at
<http://www.wispro.org/eventdetail.asp?ID=248>*

*A limited number of rooms are available at the Sheraton at a preferred rate of \$89
Contact the Sheraton at (262) 786-1100 – reference [Wisconsin Procurement Institute](#) to receive the discount
Sheraton Hotel and Conference Center, 375 South Moorland Road, Brookfield (Milwaukee), WI*

ABOUT THE SPEAKERS

Dr. Jeffrey Graves, President and CEO, C&D Technologies, Inc.

Bio is available at http://b2gconnect.org/doclib/J%20A%20Graves%20-%20Bio%20_2_.pdf

On January 5, 2010, C&D (NASDAQ:CHP) was awarded a \$19 million contract for the development and production of batteries that can meet the growing needs of the U.S. Army for light-weight, high-power density battery systems.

"This contract will allow C&D Technologies to establish a world class research and development facility in Milwaukee, Wisconsin, including pilot production capability dedicated to large-format lithium-ion batteries, and will establish a domestic manufacturing base for C&D designed lithium battery systems," said Dr. Jeffrey Graves, President and CEO of C&D Technologies. Dr. Graves continued, "C&D Technologies is grateful for the steadfast support of the Wisconsin Congressional delegation, particularly Senator Herb Kohl and Congresswoman Gwen Moore, whose leadership was crucial in securing these funds; this lithium-ion battery development program will support the creation of new, sustainable, high value 'green collar' manufacturing and R&D jobs at our Milwaukee location." Dr. Graves concluded, "Under the local leadership of Mayor Tom Barrett, the City and State have worked together to create an environment for investment and growth in traditional manufacturing businesses that have inspired C&D to invest heavily for the long term future of its energy storage business in Milwaukee."

C&D Technologies, Inc. is a technology company that produces and markets systems for the power conversion and storage of electrical power, including industrial batteries and electronics. This specialized focus has established the company as a leading and valued supplier of products in reserve power systems and electronic power supplies. C&D's success in these key markets has been supported by dedication to customer service. The company's core business focuses on reserve power systems supplied to leading operators of telecommunications, data transmission, infrastructure computer systems and utilities to enable them to maintain critical operations during power outages.

Alan S. Perlstein, Vice President-General Manager, DRS Power & Control Technologies Inc

Bio is available at <http://b2gconnect.org/doclib/Bio%20-%20Alan%20Perlstein.pdf>

Earlier this year, UW–Milwaukee, Marquette University and Milwaukee School of Engineering (MSOE), in partnership with DRS Technologies as well as several other regional companies and foundations, formed the Southeastern Wisconsin Energy Technology Research Center (SWETRC).

The formation of SWETRC marks the first time the colleges of engineering at UWM, Marquette and MSOE have collaborated on a major initiative. The center's mission will focus on bringing the best research minds in Southeastern Wisconsin to focus on advancing energy solutions.

DRS's 400 workers at the Milwaukee facility build electronics and power systems for Navy destroyers, submarines and aircraft carriers and almost 90 percent of the Navy's motor controllers. They are also currently building the equipment that will power the DDG-1000, or the next generation destroyer, called the USS Zumwalt. DRS continues to search for new applications for its military technology, for applications such as the propulsion of Navy vessels or generation of wind energy.

IN January, 2010, DRS Technologies, Inc. announced it has joined the Naval Ship Transfer and Repair (N*STAR) team, led by VSE Corporation's GLOBAL Division. The team is structured to provide full life-cycle support, not only to former U.S. Navy ships and systems transferred to foreign clients, but also to the foreign clients' indigenously acquired ships and systems.

DRS Technologies, headquartered in Parsippany, New Jersey, U.S.A., is a leading supplier of integrated products, services and support to military forces, intelligence agencies and prime contractors worldwide. Focused on defense technology, the Company develops, manufactures and supports a broad range of systems for mission critical and military sustainment requirements, as well as those for homeland security.

The Company has been recognized as one of the fastest growing defense technology companies in the world and holds leading market positions in thermal imaging devices, combat display workstations, electronic sensor systems, power systems, rugged computer systems, air combat training systems, mission recorders, deployable flight incident recorders, environmental control systems, telecommunication systems, aircraft loaders, military trailers and shelters, and integrated logistics and support services.

ABOUT THE HOSTING ORGANIZATIONS

National Defense Industrial Association (NDIA) IL-WI Chapter- is America's leading Defense Industry association promoting national security. NDIA is proud to provide a legal and ethical forum for the exchange of information between Industry and Government on National Security issues. Their members foster the development of the most innovative and superior equipment, training and support for our warfighters and first responders through our divisions, local chapters, affiliated associations and events. For more information visit <http://www.ndia-il-wi.org/>

National Contract Management Association (NCMA) was founded in 1959 and is the leading association in the field of contract management. The organization is dedicated to the professional growth and educational advancement of procurement and acquisition personnel worldwide. NCMA strives to serve and inform the profession and to offer opportunities for the open exchange of ideas in neutral forums. For more information, visit <http://www.ncmahq.org/>

Wisconsin Procurement Institute – WPI is a non-profit organization that was established 20 years ago by Wisconsin's Congressman Les Aspin. Its mission is to assist Wisconsin companies with Government contracting - helping firms successfully enter and develop their Government market segment. In the last 5 years, Wisconsin businesses have credited WPI with helping them win several billion dollars in Federal dollars which translates to supporting over 6,000 jobs annually across the State. Through events, seminars and conferences (including "Wisconsin in Washington" an annual Washington D.C. conference, Bridging the Gap to Washington, and the Governor's Awards for Federal Contracting awarded at the B2Gconnect Conference), WPI helps businesses throughout the State. As the hosts of national and regional federal conferences WPI brings new opportunities directly to communities across the state. WPI also offers small group and individual training, statewide outreach and individual assistance to companies and organizations. For more information, visit www.wispro.org